

Company Profile

# Moiz Dohadwala & Associates

Management  
Consulting Firm  
specializing in **Sales**



# ABOUT US

## Who we are:

*A business consulting firm specializing in sales strategy, revenue optimization, and business transformation.*

## Core belief:

*Vision without execution is just imagination.*

## What we do:

*Partner with businesses to turn growth aspirations into actionable, measurable, and sustainable outcomes.*







# OUR CONSULTING EDGE

Driven by **real-world experience**

Backed with **cross-industry insights**

Relentless **focus on tangible results**





# SERVICE SPECTRUM

**Sales Consulting** – building strategies, processes, and teams

**Revenue Optimization** – maximizing profitability and efficiency

**Export Advisory** – enabling businesses to enter and grow in new markets

**Strategic Revamps** – restructuring legacy models for modern growth







# WHO WE WORK WITH

**Startups** –  
setting sales  
foundations &  
growth systems

**Legacy Enterprises** –  
modernizing & transforming  
traditional businesses

**Scale-ups** – breaking  
revenue plateaus

**International Ventures** –  
cross-border growth and  
partnerships





# GLOBAL PRESENCE

**India** – home market  
with deep SME &  
corporate relationships

**Kuwait** – strong  
regional presence in  
the Middle East

**Global Ecosystem** – trusted networks & partnerships worldwide



## SALES AUDIT

A focused, fast-paced diagnostic to identify revenue leaks and untapped opportunities across your sales ecosystem.

7 DAYS

## 30-DAY LAUNCHPAD

An intensive implementation sprint to structure your sales workflow, CRM, team KPIs, and conversion funnel.

30 DAYS

## GROWTH RETAINER

For founders and leadership teams seeking continuous sales oversight and strategic guidance

30 DAYS



DURATION OF EACH SERVICE

# ARE THESE YOUR QUESTIONS?

- Is your **sales** team equipped with right skills and knowledge?
- Can they customize their pitch based on customer's profile?
- Are they effective in handling objections?
- Have you assembled a **sales** team that aligns with your business goals?
- You generate quality leads and close deals effectively but clients are slipping away due to lack of follow up?
- Are you struggling to turn leads into paying customers?
- Do you get leads that are relevant to your business?
- Do you receive inquiries that aren't aligned with your services?
- Is your company experiencing revenue plateau (stagnancy)?
- Is your annual revenue steady with no increase?





# Moiz Dohadwala

Management Consultant | Sales Strategist | International Growth Partner

With over a decade of on-ground business experience across India and the GCC, Moiz has helped over 50+ brands build scalable sales systems, expand internationally, and restructure for growth. His consulting approach blends the precision of systems thinking with the empathy of a founder, helping businesses navigate real-world challenges while keeping strategy execution-ready.

He has worked with legacy retail firms, emerging manufacturers, technology startups, and wellness groups, often stepping in as a fractional sales head or project-based consulting partner.

## ABOUT THE FOUNDER





Moiz Dohadwala & Associates

# LET'S GROW TOGETHER

If you're seeking a consulting partner who blends strategy with sleeves-rolled-up execution, you're in the right place. Book a discovery call now!



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